



### Hello and welcome to our December 2024 Retail Round-Up!

This newsletter brings you a curated collection of observations, news, and POS display photography from retail across Europe. Our goal is to provide insightful support for our POS partnerships. We look forward to sharing more each month and actively welcome your feedback as we refine the format for future editions. We hope you enjoy the read!

What's inside?



In-store photography



Insights and consumer trends



**Christmas and New Year focus** 



**Brand and retail news** 



Innovation and sustainability

# December retail news

China's consumer prices stall in 2024 on feeble demand



Source: esmmagazine.com

Christmas fails to revive sluggish UK retail growth in 2024





Eurozone retail trade shows tepid growth after prior drop in October



Source: Euronews

Key market sales

-0.6%

-0.2% Poland

0.3% France

Source: Nov data: ec.europa.eu



Smart Trolleys: A winning formula for grocers



Source: retaildetail.eu

Eurozone retail sales: 0.1%

Source Nov data: ec.europa.eu









John Lewis
San Pellegrino



Auchan Takis



Kaufland Lindt



Tesco Lindor





3D seasonal shape



Mixed materials



Brand impact



Eyecatching



SRP integrated



Brand impact



Modular pallet system, multiple product types



SRP integrated into displays



Theatrical header design



Stacked tray system



Seasonal theme





Kaufland Martini



Sonae Beirao



**Kesco** Felix



ASDA Lego



**ECI** Ferrero





Permanent display



Brand impact



Walk around display



Iconic colour use



Integrated pallet



Brand impact



Multi pallet display



Colour blocking



Brand impact



Seasonal display



Immersive design



Effective artwork



Seasonal display



Mixed materials





Kesco Rio



M&S Wicked



Sonae Amarguinha



Kaufland Lego



**Aldi** Finish cleaning





Creative 3D design



Integrated pallet



Easy to shop



Franchise display



Immersive experience



Gifting occasion



Integrated pallet



New product promotion



Iconic product shape



Full pallet design



Seasonal display



3D creative design

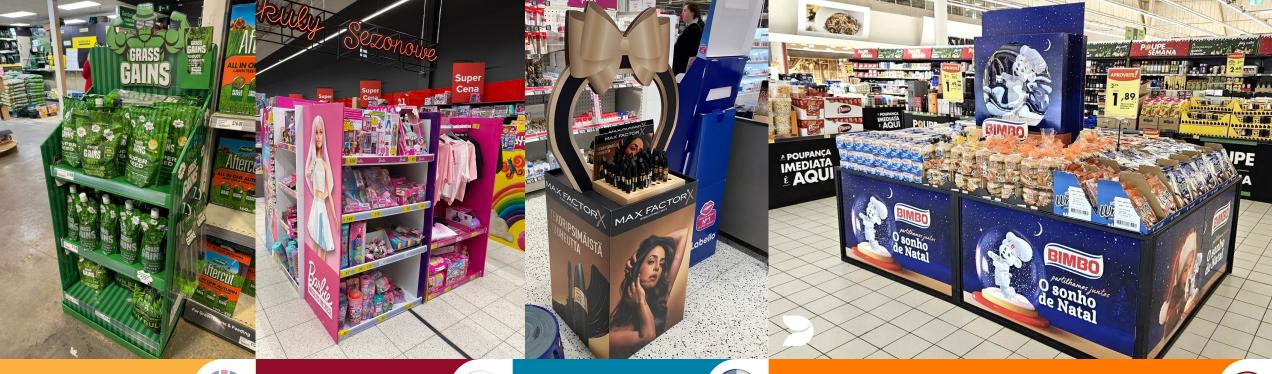


Stacking tray system



Easy to shop





Homebase



**Kaufland** Barbie



Albert Heijn Max Factor



Sonae Bimbo bread





Standout colour



Eye-catching graphics



Easy to shop





Gifting occasion



Multi product offer



Brand impact



Product 'hero' display



**Aspirational** imagery



Easy to shop



360 'walk-around' display



Festive design and snow globe header panel



Gifting occasion







Consumer, brand and retail news

# Retail news headlines



















Innovations and experiences to look out for in global retailing in 2025...

Source: Forbes.com



### **AI-Driven** Personalisation

Retailers will increasingly use AI to personalise shopping experiences e.g. tailored product recommendations, dynamic pricing, and real-time inventory management

Source: archerpoint.com



### **Flexible Payment Options**

Shoppers will expect a variety of seamless and fast payment methods, including digital wallets, buy-now-pay-later services, and even cryptocurrency

Source: archerpoint.com



### **Social Commerce Expansion**

Experiences within social media platforms will continue to grow, allowing consumers to purchase products directly from their favourite social apps

Source: acopia.co.uk



### Sustainability & **Ethical Sourcing**

There will be a heightened demand for products that are ethically sourced and environmentally friendly. Retailers will need to focus on transparency and sustainability to meet consumer expectations

Source: Forbes.com



### **Experiential Shopping**

Physical stores will continue to evolve offering more than just products. They will aspire to be destinations for unique experiences, blending entertainment, education, and community engagement to attract customers





## **POS Display**

#### DS Smith POS solutions

We can help you with deeper customer insights, smarter innovations and sustainable POS solutions, all deployed with speed, agility and scale. Contact us about your next campaign today.



### Innovation

#### Innovation at DS Smith

Our innovation strategy is based on delivering our objectives on the immediate, medium and long-term horizon. We are investing globally in our people, plants and our partner ecosystem. Contact us about how we can innovate for now and for next.



## Packaging

### **DS Smith Packaging solutions**

We help stores increase efficiency, boost turnover and reduce costs. Contact us to connect with industry leading packaging strategists.



### Sustainability

### **DS Smith Sustainability**

Our circular business model is built around sustainability, and we are leading the way towards a low-carbon, circular economy.

Download our latest report <u>here</u>



